



ADVANCED TRADE FINANCE

Wednesday – Thursday

4 – 5 August 2010

Kuala Lumpur

14 CPE
credit
hours for
CRP
holders

Registered with the *ifs* as a course for the Certified Documentary
Credit Specialist Re-certification programme

INSTITUT BANK-BANK MALAYSIA

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Upon completion of the programme, participants will be able to:

- understand various aspects of trade finance
- understand and effectively administer to ensure that the daily operations of trade finance activities are in order
- offer effective advice to customers in relation to trade finance transactions

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- **Relationship Between Parties in International Trade**
- **Documentary Collections**
 - Direct collection
 - AVAL
- **Documentary Credits**
 - Types of Credit
 - Red Clause Credit
 - Revolving Credit
 - Transferable Credits
 - Back to Back and Counter Credits
- **Non-Documentary Conditions**
- **Notice of Refusal**
 - Discrepant documents, waiver and notice
 - Reasonable time
 - Case studies
- **Standby Credits and ISP98**
- **Trade Finance Facilities**

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Officers and managers in trade services departments.

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Lectures, case studies and group discussions.

Mr Soh Chee Seng is an independent trade finance consultant, and the Chief Executive of DCTrade Consultants, a consulting firm providing trade finance consultancy service to banks, lawyers, software companies, traders and trade service providers. He is also the Associate Director of the Institute of International Banking Law and Practice, Inc., USA and a technical adviser on trade finance issues to the Association of Banks in Singapore.

Mr Soh has more than 25 years working experience in the areas of documentary credits and trade finance with local as well as international banks. He has been invited to provide his opinions on the practice of standby and commercial letters of credit in the courts of China, Hong Kong, Malaysia, Singapore and South Korea. He has conducted numerous seminars and courses in the area of trade finance for IBBM and its member institutions, as well as for other banks and traders in Asia.

Mr Soh is a member of the ICC Banking Commission as well as a member of the Task Force of International Standard Banking Practice for the Examination of Documents under Documentary Credits and the UCP Drafting Group commissioned by ICC Banking Commission. He is also member of the Editorial Advisory Board of Documentary Credit World, a monthly publication of documentary credit law and practice, as well as member of the Advisory Board of Global Trade Corporation, formerly known as CCE Web Corporation, a service provider of a secure payment and trade management system.

Date	Wednesday – Thursday, 4 – 5 August 2010
Time	9.00 am – 5.00 pm
Venue	Institut Bank-Bank Malaysia Wisma IBI, 5 Jalan Semantan Damansara Heights 50490 Kuala Lumpur
Attire	Office wear
Fee	STF Member : RM1,100 IBBM Member : RM1,850 Non-Member : RM2,400 The above fee includes programme materials, meals and refreshments. Payment of fees must be made BEFORE commencement of the programme.
Closing date	Wednesday, 21 July 2010
Enquiries	Kindly contact Nizam/ Wani at 03-2095 8922 ext (144/ 174).
Nominations	Participation is limited to 20 on a first-come-first-served basis. IBBM reserves the right to decline any nominations, without the obligation of providing any reason. Confirmation of participation is by way of official notification from the Institute.
Kindly address nomination form(s) to	The Executive (Learning Solution 3) Institut Bank-Bank Malaysia Wisma IBI, 5 Jalan Semantan Damansara Heights 50490 Kuala Lumpur Fax : 03-2095 7822 Email : lead@ibbm.org.my
Commitment to programme	The intensive nature of IBBM programmes requires the participants' full undivided attention and attendance at all sessions. Participants should be free of their professional obligations for the duration of the programme.

Notice of withdrawal:

Unless written notice of withdrawal is received before the closing date of the programme, the full fee is still due in the event of non-attendance. The Institute accepts replacement(s), which must be in writing, prior to the programme's commencement date. However, no substitution of participant(s) will be allowed for the duration of the programme. The Institute reserves the right to make changes to the schedules, venue or cancel the event altogether.

**REGISTRATION FORM****ADVANCED TRADE FINANCE****4 – 5 August 2010**

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Name & Signature of Nominating Officer (Please stamp)

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Name & Address of Nominating Organisation (Please stamp)

FEE

Please make bank draft/cheque payable to **INSTITUT BANK-BANK MALAYSIA**. Please include additional RM0.50/0.03% of the amount, whichever is higher, for outstation draft/cheque. Payment of fees must be made **BEFORE** commencement of the programme

Bank Draft/Cheque No
RM

Please register the following participant(s) for the above programme.

PARTICIPANT 1												
Name												
New NRIC No. (Mandatory)									-			
Individual Membership No. (if any)												
Designation and Department												
Email												
Telephone												
Fax												
PARTICIPANT 2												
Name												
New NRIC No. (Mandatory)									-			
Individual Membership No. (if any)												
Designation and Department												
Email												
Telephone												
Fax												

CONTACT PERSON	
Name	
Name of Organisation	
Address of Organisation	
Email	
Telephone	
Fax	

Please photocopy for additional participants.

Please complete and return this form to the Institute before 21 July 2010