



PROJECT FINANCING I: INDUSTRIAL / MANUFACTURING PROJECTS

*Monday – Wednesday
27 – 29 September 2010
Kuala Lumpur*

21 CPE
credit hours
for CRP
holders

INSTITUT BANK-BANK MALAYSIA

OBJECTIVES

Upon completion of the programme, participants will be able to:

- apply PC-based skills in project appraisal from a lender's viewpoint;
- identify and evaluate the various types of project financing, particularly industrial projects;
- identify the respective credit considerations in relation to industrial / manufacturing projects; and
- learn the practical aspects of structuring and monitoring the facilities extended.

KEY TOPICS

- **Review on Time Value of Money Concepts**
 - Present value of single and multiple cash flows
 - Future value of single and multiple cash flows
 - Annuities and perpetuities
- **Applications of Time Value of Money Concepts in Project Financing**
- **Types of Industrial Project Financing**
- **Industrial Project Assessment**
 - Project interactions
 - Fundamentals of project investment
 - Feasibility considerations
 - Methods of assessment
 - Non-discounted cash flow methods
 - Discounted cash flow methods
 - Identifying relevant project cash flows for industrial / manufacturing projects
- **Basic Financing Structures for Industrial / Manufacturing Projects**
- **Checklist for Successful Industrial / Manufacturing Project Financing**
- **Common Causes of Industrial / Manufacturing Project Failures**
- **Considerations in Structuring Industrial / Manufacturing Project Financing**
 - Determination of capital expenditure financing requirements
 - Determination of working capital financing requirements
- **Industrial Project Risk Analysis**
- **Principles of Risk Management**
- **Banker's Assessment of Cash Flow for Industrial / Manufacturing Projects**

lectures, group discussions and case studies.

Credit officers who wish to acquire knowledge and techniques in project financing, particularly in industrial or manufacturing projects. Participants must either have 1 – 2 years of experience in a lending function or attended either fundamental credit or financial analysis course(s).

Dr Johnny Tan, a Certified Management Consultant, is the Managing Director of Impact Consultancy and Training Pte Ltd, Singapore. He has been a lecturer / trainer for Institut Bank-Bank Malaysia, the Institute of Banking and Finance in Singapore and the Singapore Institute of Management for many years. Johnny was also a RMIT Regional Course Coordinator for an MBA programme.

Prior to being a consultant, Johnny was in the banking and finance industry for more than a decade being involved primarily in corporate lending activities. His last position was as Manager / Vice President, Corporate Banking. He has also conducted numerous in-house training programmes for major local banks in Malaysia, Singapore, Indonesia and Thailand.

He holds a B. Math (Honours) with chartered accountancy option and information systems, a Master in Applied Finance and a Doctorate in Business Administration.

Date Monday – Wednesday, 27 – 29 September 2010

Time 9.00 a.m. – 5.00 p.m.

Venue Institut Bank-Bank Malaysia
Wisma IBI, 5 Jalan Semantan
Damansara Heights
50490 Kuala Lumpur

Attire Office attire

Fee STF Member : RM1,500
IBBM Member : RM2,500
Non-Member : RM3,000

The above fee includes programme materials, meals and refreshments.
Payment of fee must be made BEFORE commencement of the programme.

This programme qualifies for double tax deduction.

Closing date Monday, 13 September 2010

Enquiries Kindly contact Nizam/Wani at 03-2095 8922 ext (144/174).

Nominations Participation is limited to 20 persons on a first-come, first-served basis. IBBM reserves the right to decline any nomination, without the obligation of providing any reason. Confirmation of participation is by way of official notification from the Institute.

Kindly address nomination form(s) to The Executive (Learning Solution 3)
Institut Bank-Bank Malaysia
Wisma IBI, 5 Jalan Semantan
Damansara Heights
50490 Kuala Lumpur
Fax : 03-2095 7822
Email : lead@ibbm.org.my

Commitment to the programme The intensive nature of IBBM programmes requires the participants' full undivided attention and attendance at all sessions. Participants should be free of their professional obligations for the duration of the programme.

Notice of withdrawal:

Unless written notice of withdrawal is received before the closing date of the programme, the full fee is still due in the event of non-attendance. The Institute accepts replacement(s), which must be made in writing, prior to the programme's commencement date. However, no substitution of participant(s) will be allowed for the duration of the programme. The Institute reserves the right to make changes to the schedules, venue or cancel the event altogether.

**REGISTRATION FORM****PROJECT FINANCING I: INDUSTRIAL / MANUFACTURING PROJECTS****27 – 29 September 2010**

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Name & Signature of Nominating Officer (Please stamp)

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Name & Address of Nominating Organisation (Please stamp)

FEE

Please make bank draft/cheque payable to **INSTITUT BANK-BANK MALAYSIA**. Payment of fees must be made BEFORE commencement of the programme

Bank Draft/Cheque No
RM

Please register the following participant(s) for the above programme.

PARTICIPANT 1												
Name												
New NRIC No. (Mandatory)												
Individual Membership No. (if any)												
Designation and Department												
Email												
Telephone												
Fax												

PARTICIPANT 2												
Name												
New NRIC No. (Mandatory)												
Individual Membership No. (if any)												
Designation and Department												
Email												
Telephone												
Fax												

CONTACT PERSON	
Name	
Name of Organisation	
Address of Organisation	
Email	
Telephone	
Fax	

Please photocopy for additional participants.

Please complete and return this form to the Institute before 13 September 2010